## Case Manager Business Development Corn (m/f), KWS MAIS GMBH, Einbeck/Germany

KWS is one of the most innovative and long established plant breeding/seed companies worldwide. For more than 150 years we have been breeding and marketing high performance varieties for the modern farmer. Our key crops are sugar beet, corn and cereals as well as oil seed crops and potatoes. Our core markets are in the temperate climate zones of Europe, North and South America as well as China.

We are seeking to recruit at the earliest opportunity a

Case Manager Business Development Corn (m/f) (GM-Stewardship and Market Analysis)

on a full time, temporary basis for two years to support our Corn Business Development Department of KWS MAIS GMBH at Einbeck/Lower Saxony/Germany.

## Your remit:

- Transfer of GM-stewardship requirements for corn seed production, seed sales and commercial production from general quality management guidelines into local working instructions (e.g. in Europe, Argentina, Brazil, USA)
  - Adjusting of existing internal working instructions and checklists
  - Development of new working instructions etc. where needed
- Active participation in and support of the development of a data and knowhow resource around corn markets, farming practices, farming needs, traits and technologies (includes exploring of various data sources and data management)
- Evaluation of market potentials of new traits and technologies, and the development of trait related business models in cooperation with e.g. Research and Development

## Your profile:

- Degree (Masters/PhD) in biological or agricultural sciences or business administration/economics
- Agricultural experiences or agricultural background is an asset
- First experience in the collection, structuring and analysis of complex data from different sources
- Secure handling of MS office programs (Excel, PP) essential, experience with database development and Access is an asset
- Professional written and verbal English, Spanish and/or Portuguese and German are desirable
- Target orientation, good communication skills, open minded
- Ability and willingness to work in and adapt to changing teams
- · Willigness to travel

Have we caught your attention? If so, we are looking forward to receiving your application (cover letter, CV, relevant references), preferably via e-mail to applications@kws.com, stating reference number 2240.



## Adress

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